

December 2016 - Vol. 13

REGISTRATION NOW OPEN



Women-Owned Small Business Industry Day

March 7, 2017

Pasadena Convention Center
300 E Green Street
Pasadena, CA 91101



For more details, please contact smallbusiness.programsoffice@jpl.nasa.gov

**CLICK ON THE LINK BELOW TO REGISTER FOR THE
EVENT**

JPL MENTOR PROTÉGÉ PROGRAM

The Jet Propulsion Laboratory (JPL) Small Business Programs Office (SBPO) established a Mentor-Protégé Program to expand the diversity of the Laboratory's supplier base and to maintain the laboratory's commitment to enhance and increase small business utilization. The program is designed to provide participants with access to tools, resources and training in business development, infrastructure, technical expertise and procurement performance.

The program seeks to achieve the following:

1. Expand the diversity of the supplier base
2. Enhance the technical capability of small businesses to successfully bid and manage subcontracts with the Laboratory and compete in the federal and prime contractor sectors.
3. Increase dollars awarded to small business through establishing Mentor-Protégé subcontracts on a non-competitive basis; and
4. Increase dollars awarded to small businesses and meet and exceed socioeconomic goals through the successful training of potential suppliers and through awarding subcontracts to small businesses.

One of the main target areas the SBPO markets the Mentor Protégé program to is the Engineering and Science Directorate as a means of gaining funding or sponsorship of a subcontract. In addition, the SBPO works to highlight the effectiveness of the Mentor-Protégé Program for establishing partnerships with future suppliers; providing exposure to technological innovations of small businesses, and demonstrating their overall impact on JPL programs and missions.

The SBPO also partners with:

1. SBIR/STTR Program to include Phase II companies in the program. Participation of Phase II companies will assist JPL's quest to enhance research and development while mentoring new or emerging small businesses.
2. JPL Education Office to include Historically Black Colleges and Universities and Minority Institutions (HBCU/MI) to strategize methods to fund an HBCU/MI Mentor-Protégé agreement.

For additional details on the JPL Mentor Protégé Program, please contact us smallbusiness.programsoffice@jpl.nasa.gov.

Q&A with SBPO:

Welcome to the newly formed Q&A with SBPO section of our newsletter! Here we will answer questions each month that are submitted to our mailbox at smallbusiness.programsoffice@jpl.nasa.gov. Be sure and submit your

questions with "Newsletter Q&A with SBPO" in the subject line to be included in our next newsletter!

We must be doing a great job - there were no questions this month!

SBPO Small Business Spotlight of the Month:

PANIMPEX FUNDING

Panimpex Funding provides flexible financing options for entrepreneurs even if they have been in business for only 3 months.

Our network of lenders that allows to provide customized option for each entrepreneur to help them get the working capital they need to grow their business.

Currently Panimpex Funding offer these products:

- Business loan called Merchant cash advanced up to \$2 million (6 months in business minimum, credit score 550 minimum)
- Business line of credit up to 250K (start ups ok, credit score 680 minimum)
- Term loans up to \$5 million (credit score 700 + minimum)

Even if you have been turned down by your bank, we can help.

PANIMPEX FUNDING
9350 Wilshire Blvd, Beverly Hills, CA 90212
Website: <http://www.businessfast.loan>
Email: contact@businessfast.loan
Telephone: (888) 493-3131

OLIVIER FOUSSE



Olivier is a Loan Consultant and the Owner of Panimpex Funding. He started his company six months ago and helped many small businesses get the financing needed for their business. Olivier was involved in entrepreneurial roles in internet Start-ups and commodity trading activities. Olivier is also a seasoned IT Professional with a Masters degree in Computer Science from ESIG PARIS and has over 15 years experience in software development, system support and project management.

Most of Olivier's IT experience was acquired in an investment banking/finance environment working with traders, asset managers and risk managers and funding specialists.

From his experience Olivier understand what it takes to be an entrepreneur and want to help fellow entrepreneurs get access to funding using the network he built over the years.

PROCUREMENT NEWS

INSTITUTIONAL COMPUTING ENVIRONMENT (ICE)

RFI to Industry: September 2015

Comments from Industry: October 2015 (and continuing)

RFP Released: October 3, 2016

Proposals Due: December 8, 2016

Management Review Group (MRG1): January 2017 ***New Update***

Source Selection: May 2017

Contract Signed: July 2017

Transition Period: August – December 2017

New Contract Operational: January 1, 2018

FACILITIES MAINTENANCE AND OPERATIONS RECOMPETE

The JPL Facilities and Maintenance & Operations (M&O) Support Services has been put on hold with no re-compete date. The following schedule is tentative and subject to change:

Issue Request for Information: January 2016

Issue Draft Request for Proposal: TBD

Pre-proposal Conference/Site Survey: TBD

Issue FINAL Request for Proposal: TBD

Proposal Due Date: TBD

Fact Finding/Orals: TBD

Final Source Selection: TBD

Subcontract Award/Transition Period: TBD

End of Transition Period: TBD

Summary of Scope:

The subcontractor shall maintain and operate over 200 buildings and trailers and more than 170 acres on campus via the following services:

- Buildings and Structures Maintenance and Repair
- Heating, Ventilation, Air Conditioning
- Electrical Power Generation and Distribution Systems
- Building 230-Space Flight Operations Facility
- Grounds Maintenance and Repair
- Janitorial Services
- Pest Control
- Energy and Water Conservation
- Disaster and Potential Disaster Response
- Energy Management System
- Power Control Console System Configuration Control

UPCOMING OUTREACH EVENTS

January 2017

- 10th-12th; HBCU Technology Infusion Road Tour - University Las Vegas - Las Vegas, NV

March 2017

- 7th; Women Owned Small Business (WOSB) Industry Day - Pasadena Convention Center - Pasadena, CA

April 2017

- 4th-6th; HBCU Technology Infusion Road Tour - Tennessee State University - Nashville, TN

May 2017

- 2nd; Small Business Supplier Fair and Celebration of National Small Business Week- JPL, Pasadena, CA
- 9th; Service Disabled Veteran Owenes Small Business (SDVOSB), Marshall Space Flight Center, Huntsville, AL
- 23rd-25th; Space Tech Expo - Pasadena Convention Center, Pasadena, CA

August 2017

- 2nd-3rd; HBCU/MI Outreach Initiative - JPL, Pasadena, CA
- 8th; Historically Underutilized Business Zone (HUBZone), Armstrong Flight Research Center, Palmdale, CA
- 22nd-24th; HBCU Technology Infusion Road Tour - Jackson State University - Jackson, MS

JPL Small Business Council

CHAIR - Jay Chhugani, SBAR jay.chhugani@sbar.com

VICE-CHAIR - Eugene Hacıoğlu, Anre Technologies eugene@anretech.com

SECRETARY - Sydney Wassel, Millennium Engineering swassel@meicompany.com

JPL Large Business Council

CHAIR - Sharon Bethel, Exelis/Harris sharon.bethel@jpl.nasa.gov

VICE-CHAIR - Sey Ghamari, Raytheon sey@raytheon.com

SECRETARY - Ron Cummings, Pyro-Comm Systems rcummings@pyrocomm.com

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